

# BM Rate Guide 23rd March 2016

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BM Standard Variable Rate (not available for new mortgage applications) Bank of England Base Rate 4.84% 0.50%

#### **Buy to Let**

|                 | ,       | owed each y |        |          | ixed -     | Purcha      | se and      | Remortgag  | je           |   |  |
|-----------------|---------|-------------|--------|----------|------------|-------------|-------------|--|--------------|---|--|
| Product<br>Type | Rate(%) | Until       | Fee    | Availabl | e between  | Min LTV (%) | Max LTV (%) | ERCs   | Product Code | Additional Info   |  |
|                 | 2.24    | 30/06/2018  | £1,995 | £300,000 | £1,000,000 | 0           | 60          | 3% to 30/06/2017<br>2% to 30/06/2018   | TGF          | Exclusive when taking out BM Conveyancing.<br>See your BDM for details. |  |
|                 | 2.34    | 30/06/2018  | £1,995 | £300,000 | £1,000,000 | 0           | 60          | 3% to 30/06/2017<br>2% to 30/06/2018   | TGG          | N/A   |  |
|                 | 2.44    | 30/06/2018  | 0.50%  | £25,001  | £300,000   | 0           | 60          | 3% to 30/06/2018   | TGH          | Exclusive when taking out BM Conveyancing. See your BDM for details.    |  |
|                 | 2.54    | 30/06/2018  | 0.50%  | £25,001  | £300,000   | 0           | 60          | 3% to 30/06/2018   | TGI          | N/A   |  |
|                 | 2.99    | 30/06/2018  | £0     | £25,001  | £1,000,000 | 0           | 60          | 3% to 30/06/2018   | TGJ          | Refund of standard mortgage valuation fee (Max £920)                    |  |
| 2 year          | 3.04    | 30/06/2018  | £1,995 | £300,000 | £1,000,000 | 0           | 75          | 3% to 30/06/2017<br>2% to 30/06/2018   | TFG          | Exclusive when taking out BM Conveyancing. See your BDM for details.    |  |
|                 | 3.14    | 30/06/2018  | £1,995 | £300,000 | £1,000,000 | 0           | 75          | 3% to 30/06/2017<br>2% to 30/06/2018   | TFH          | N/A   |  |
|                 | 3.29    | 30/06/2018  | £1,495 | £25,001  | £1,000,000 | 0           | 75          | 3% to 30/06/2018   | THX          | Exclusive when taking out BM Conveyancing. See your BDM for details.    |  |
|                 | 3.39    | 30/06/2018  | £1,495 | £25,001  | £1,000,000 | 0           | 75          | 3% to 30/06/2018   | THY          | N/A   |  |
|                 | 3.44    | 30/06/2018  | 0.50%  | £25,001  | £1,000,000 | 0           | 75          | 3% to 30/06/2018   | THZ          | Exclusive when taking out BM Conveyancing. See your BDM for details.    |  |
|                 | 3.54    | 30/06/2018  | 0.50%  | £25,001  | £1,000,000 | 0           | 75          | 3% to 30/06/2018   | TIA          | N/A   |  |
|                 | 3.79    | 30/06/2018  | £0     | £25,001  | £1,000,000 | 0           | 75          | 3% to 30/06/2018   | TIB          | Refund of standard mortgage valuation fee (Max £920)                    |  |
| 2               | 2.89    | 30/06/2019  | £1,995 | £25,001  | £1,000,000 | 0           | 60          | 5% to 30/06/2017<br>4% to 30/06/2018<br>2% to 30/06/2019                     | TIM          | N/A   |  |
| 3 year          | 3.49    | 30/06/2019  | £1,995 | £25,001  | £1,000,000 | 0           | 75          | 5% to 30/06/2017<br>4% to 30/06/2018<br>3% to 30/06/2019                     | TIN          | N/A   |  |
|                 | 2.99    | 30/06/2021  | £1,995 | £25,001  | £1,000,000 | 0           | 60          | 5% to 30/06/2017<br>4% to 30/06/2018<br>3% to 30/06/2020<br>2% to 30/06/2021 | TGP          | N/A   |  |
| Ever            | 3.39    | 30/06/2021  | £0     | £25,001  | £1,000,000 | 0           | 60          | 5% to 30/06/2017<br>4% to 30/06/2018<br>3% to 30/06/2021                     | TIP          | N/A   |  |
| 5 year          | 3.59    | 30/06/2021  | £1,995 | £25,001  | £1,000,000 | 0           | 75          | 5% to 30/06/2017<br>4% to 30/06/2018<br>3% to 30/06/2020<br>2% to 30/06/2021 | TIO          | N/A   |  |
|                 | 3.99    | 30/06/2021  | £0     | £25,001  | £1,000,000 | 0           | 75          | 5% to 30/06/2017<br>4% to 30/06/2018<br>3% to 30/06/2021                     | TIQ          | N/A   |  |

## Buy to Let 23rd March 2016

Not Available for First Time Buyers

|                 | Tracker - Purchase and Remortgage |            |        |           |            |                |                |                |                     |  |  |  |  |  |
|-----------------|-----------------------------------|------------|--------|-----------|------------|----------------|----------------|----------------|---------------------|--|--|--|--|--|
| Product<br>Type | Rate(%)                           | Tracks BOE | Fee    | Available | e between  | Min LTV<br>(%) | Max LTV<br>(%) | ERCs           | <b>Product Code</b> | Additional Info  |  |  |  |  |
|                 | 2.34                              | +1.84      | 0.50%  | £25,001   | £1,000,000 | 0              | 60             | 3% for 2 years | TGK                 | Exclusive when taking out BM Conveyancing. See your BDM for details. |  |  |  |  |
|                 | 2.44                              | +1.94      | 0.50%  | £25,001   | £1,000,000 | 0              | 60             | 3% for 2 years | TGL                 | N/A  |  |  |  |  |
| 2 year          | 3.19                              | +2.69      | £1,495 | £25,001   | £1,000,000 | 0              | 75             | 3% for 2 years | TIC                 | Exclusive when taking out BM Conveyancing. See your BDM for details. |  |  |  |  |
|                 | 3.29                              | +2.79      | £1,495 | £25,001   | £1,000,000 | 0              | 75             | 3% for 2 years | TID                 | N/A  |  |  |  |  |
|                 | 3.34                              | +2.84      | 0.50%  | £25,001   | £1,000,000 | 0              | 75             | 3% for 2 years | TIE                 | Exclusive when taking out BM Conveyancing. See your BDM for details. |  |  |  |  |
|                 | 3.44                              | +2.94      | 0.50%  | £25,001   | £1,000,000 | 0              | 75             | 3% for 2 years | TIF                 | N/A  |  |  |  |  |

#### Let to Buy 23rd March 2016

Not Available for First Time Buyers Let to Buy products are not available for porting

10% overpayment allowed each year on all products

|                 | Fixed - Remortgage |            |        |          |            |             |             |                  |              |  |  |  |  |
|-----------------|--------------------|------------|--------|----------|------------|-------------|-------------|------------------|--------------|--|--|--|--|
| Product<br>Type | Rate(%)            | Until      | Fee    | Availabl | e between  | Min LTV (%) | Max LTV (%) | ERCs             | Product Code | Additional Info  |  |  |  |
|                 | 2.44               | 30/06/2018 | 0.50%  | £25,001  | £1,000,000 | 0           | 60          | 3% to 30/06/2018 | TGM          | Exclusive when taking out BM<br>Conveyancing.<br>See your BDM for details. |  |  |  |
|                 | 2.54               | 30/06/2018 | 0.50%  | £25,001  | £1,000,000 | 0           | 60          | 3% to 30/06/2018 | TGN          | N/A  |  |  |  |
| 2 year          | 3.29               | 30/06/2018 | £1,495 | £25,001  | £1,000,000 | 0           | 75          | 3% to 30/06/2018 | TIG          | Exclusive when taking out BM<br>Conveyancing.<br>See your BDM for details. |  |  |  |
|                 | 3.39               | 30/06/2018 | £1,495 | £25,001  | £1,000,000 | 0           | 75          | 3% to 30/06/2018 | TIH          | N/A  |  |  |  |
|                 | 3.44               | 30/06/2018 | 0.50%  | £25,001  | £1,000,000 | 0           | 75          | 3% to 30/06/2018 | TIJ          | Exclusive when taking out BM<br>Conveyancing.<br>See your BDM for details. |  |  |  |
|                 | 3.54               | 30/06/2018 | 0.50%  | £25,001  | £1,000,000 | 0           | 75          | 3% to 30/06/2018 | TIK          | N/A  |  |  |  |

Not Available for First Time Buyers

Let to Buy products are not available for porting

|                 | Tracker - Remortgage |            |        |          |            |             |             |                  |              |                 |  |  |
|-----------------|----------------------|------------|--------|----------|------------|-------------|-------------|------------------|--------------|-----------------|--|--|
| Product<br>Type | Rate(%)              | Tracks BOE | Fee    | Availabl | e between  | Min LTV (%) | Max LTV (%) | ERCs             | Product Code | Additional Info |  |  |
| 2               | 2.44                 | +1.94      | 0.50%  | £25,001  | £1,000,000 | 0           | 60          | 3% to 30/06/2018 | TGO          | N/A             |  |  |
| 2 year          | 3.29                 | +2.79      | £1,495 | £25,001  | £1,000,000 | 0           | 75          | 3% for 2 years   | TIL          | N/A             |  |  |

#### Product Transfers 23rd March 2016 Buy to Let

|                 |         |                    |      |                   | Fixed -    | Core        |             |  |              |
|-----------------|---------|--------------------|------|-------------------|------------|-------------|-------------|--|--------------|
| Product<br>Type | Rate(%) | Until              | Fee  | Available         | e between  | Min LTV (%) | Max LTV (%) | ERCs   | Product Code |
|                 | 3.69    | 31/07/2018         | £0   | £1,000            | £2,000,000 | 0           | 60          | 3% to 31/07/2018   | TGQ          |
| 2 year          | 3.49    | 31/07/2018         | £999 | £1,000            | £299,999   | 0           | 60          | 3% to 31/07/2017<br>2% to 31/07/2018                     | TGR          |
| <b>-</b> you.   | 4.09    | 31/07/2018         | £0   | £1,000            | £2,000,000 | 60          | 75          | 3% to 31/07/2018   | TGS          |
|                 | 3.89    | 31/07/2018         | £999 | £1,000            | £299,999   | 60          | 75          | 3% to 31/07/2018   | TGT          |
|                 | 4.34    | 31/07/2020         | £0   | £1,000            | £2,000,000 | 0           | 60          | 5% to 31/07/2017<br>4% to 31/07/2018<br>3% to 31/07/2020 | TGU          |
|                 | 4.24    | 31/07/2020         | £999 | £1,000            | £299,999   | 0           | 60          | 5% to 31/07/2017<br>4% to 31/07/2018<br>3% to 31/07/2020 | TGV          |
| 4 year          | 4.89    | 4.89 31/07/2020 £0 |      | £1,000 £2,000,000 |            | 60          | 75          | 5% to 31/07/2017<br>4% to 31/07/2018<br>3% to 31/07/2020 | TGW          |
|                 | 4.79    | 31/07/2020         | £999 | £1,000            | £299,999   | 60          | 75          | 5% to 31/07/2017<br>4% to 31/07/2018<br>3% to 31/07/2020 | TGX          |
|                 | 5.19    | 31/07/2020         | £0   | £1,000            | £2,000,000 | 75          | 125         | 5% to 31/07/2017<br>4% to 31/07/2018<br>3% to 31/07/2020 | TGY          |

|                 | Fixed - Large Loan |            |      |           |                   |    |             |  |              |  |  |  |  |
|-----------------|--------------------|------------|------|-----------|-------------------|----|-------------|--|--------------|--|--|--|--|
| Product<br>Type | Rate(%)            | Until      | Fee  | Available | Available between |    | Max LTV (%) | ERCs   | Product Code |  |  |  |  |
| 2 voar          | 3.29               | 31/07/2018 | £999 | £300,000  | £2,000,000        | 0  | 60          | 3% to 31/07/2017<br>2% to 31/07/2018   | THJ          |  |  |  |  |
| 2 year          | 3.69               | 31/07/2018 | £999 | £300,000  | £2,000,000        | 60 | 75          | 3% to 31/07/2017<br>2% to 31/07/2018   | THK          |  |  |  |  |
|                 | 4.04               | 31/07/2020 | £999 | £300,000  | £2,000,000        | 0  | 60          | 5% to 31/07/2017<br>4% to 31/07/2018<br>3% to 31/07/2019<br>2% to 31/07/2020 | THL          |  |  |  |  |
| 4 year          | 4.59               | 31/07/2020 | £999 | £300,000  | £2,000,000        | 60 | 75          | 5% to 31/07/2017<br>4% to 31/07/2018<br>3% to 31/07/2020                     | ТНМ          |  |  |  |  |

## Let to Buy

|                 |         |                 |      |           | Fixed -    | Core        |             |  |              |
|-----------------|---------|-----------------|------|-----------|------------|-------------|-------------|--|--------------|
| Product<br>Type | Rate(%) | Until           | Fee  | Available | e between  | Min LTV (%) | Max LTV (%) | ERCs   | Product Code |
|                 | 3.69    | 31/07/2018      | £0   | £1,000    | £2,000,000 | 0           | 60          | 3% to 31/07/2018   | TGZ          |
| 2               | 3.49    | 31/07/2018      | £999 | £1,000    | £299,999   | 0           | 60          | 3% to 31/07/2018   | THA          |
| 2 year          | 4.09    | 31/07/2018      | £0   | £1,000    | £2,000,000 | 60          | 75          | 3% to 31/07/2018   | ТНВ          |
|                 | 3.89    | 31/07/2018      | £999 | £1,000    | £299,999   | 60          | 75          | 3% to 31/07/2018   | THC          |
|                 | 4.34    | 31/07/2020      | £0   | £1,000    | £2,000,000 | 0           | 60          | 5% to 31/07/2017<br>4% to 31/07/2018<br>3% to 31/07/2020 | THD          |
|                 | 4.24    | 4.24 31/07/2020 |      | £1,000    | £299,999   | 0           | 60          | 5% to 31/07/2017<br>4% to 31/07/2018<br>3% to 31/07/2020 | THF          |
| 4 year          | 4.89    | 31/07/2020      | £0   | £1,000    | £2,000,000 | 60          | 75          | 5% to 31/07/2017<br>4% to 31/07/2018<br>3% to 31/07/2020 | THG          |
|                 | 4.79    | 31/07/2020      | £999 | £1,000    | £299,999   | 60          | 75          | 5% to 31/07/2017<br>4% to 31/07/2018<br>3% to 31/07/2020 | THH          |
|                 | 5.19    | 31/07/2020      | £0   | £1,000    | £2,000,000 | 75          | 125         | 5% to 31/07/2017<br>4% to 31/07/2018<br>3% to 31/07/2020 | ТНІ          |

|                 | Fixed - Large Loan |            |      |           |            |             |             |  |              |  |  |  |  |
|-----------------|--------------------|------------|------|-----------|------------|-------------|-------------|--|--------------|--|--|--|--|
| Product<br>Type | Rate(%)            | Until      | Fee  | Available | between    | Min LTV (%) | Max LTV (%) | ERCs   | Product Code |  |  |  |  |
| 2 year          | 3.29               | 31/07/2018 | £999 | £300,000  | £2,000,000 | 0           | 60          | 3% to 31/07/2017<br>2% to 31/07/2018                     | THN          |  |  |  |  |
| ,               | 3.69               | 31/07/2018 | £999 | £300,000  | £2,000,000 | 60          | 75          | 3% to 31/07/2018   | THO          |  |  |  |  |
|                 | 4.04               | 31/07/2020 | £999 | £300,000  | £2,000,000 | 0           | 60          | 5% to 31/07/2017<br>4% to 31/07/2018<br>3% to 31/07/2020 | THP          |  |  |  |  |
| 4 year          | 4.59               | 31/07/2020 | £999 | £300,000  | £2,000,000 | 60          | 75          | 5% to 31/07/2017<br>4% to 31/07/2018<br>3% to 31/07/2020 | THQ          |  |  |  |  |

### Further Borrowing only 23rd March 2016 Buy to Let and Let to Buy

|                                | Fixed |            |    |           |            |             |             |                  |                            |                            |  |  |
|--------------------------------|-------|------------|----|-----------|------------|-------------|-------------|------------------|----------------------------|----------------------------|--|--|
| Product Type Rate(%) Until Fee |       |            |    | Available | between    | Min LTV (%) | Max LTV (%) | ERCs             | Buy to Let<br>Product Code | Let to Buy<br>Product Code |  |  |
| 2 voor                         | 3.69  | 31/07/2018 | £0 | £5,000    | £1,000,000 | 0           | 60          | 3% to 31/07/2018 | THR                        | THT                        |  |  |
| 2 year                         | 4.09  | 31/07/2018 | £0 | £5,000    | £1,000,000 | 60          | 75          | 3% to 31/07/2018 | THS                        | THU                        |  |  |

|              | Tracker |            |                      |     |           |            |             |             |                |                            |  |  |  |
|--------------|---------|------------|----------------------|-----|-----------|------------|-------------|-------------|----------------|----------------------------|--|--|--|
| Product Type | Rate(%) | Tracks BOE | Reversion<br>Rate(%) | Fee | Available | e between  | Min LTV (%) | Max LTV (%) | ERCs           | Buy to Let<br>Product Code | Additional Info  |  |  |
| 2 1000       | 5.29    | +4.79      | 4.84                 | £0  | £5,000    | £1,000,000 | 0           | 60          | 3% for 3 years | NGZ                        | Further Borrowing only.  Drawdown facility. Drawdown of over payments. Payment Holidays. ERCs on full Redemption only. Only available in conjunction with an existing Flexible Mortgage. |  |  |
| 3 year       | 5.39    | +4.89      | 4.84                 | £0  | £5,000    | £1,000,000 | 60          | 75          | 3% for 3 years | NHA                        | Further Borrowing only.  Drawdown facility. Drawdown of over payments. Payment Holidays. ERCs on full Redemption only. Only available in conjunction with an existing Flexible Mortgage. |  |  |