# Product guide

# **Residential Mortgages**

### Key range highlights

- Newly introduced Tiers 7 & 8 have higher levels of allowable adverse so we can accept even more of your cases
- Products available for both Help to Buy and Help to Buy London Shared Equity Schemes
- Rates starting from 3.00%
- Debt management plans satisfied over 36 months ago are accepted on all products
- 6 year fixed rates available which assess affordability on the initial pay rate

New build properties accepted across all products.

Help to Buy and New Build Priority Processing Service















	Key criteria									
Acceptable adverse		Loan amount	LTV limit	Term		Applicant		New build		
Defaults: CCJ: Missed mortgage/ secured loan arrears: Unsecured loan arrears: Debt Management Plans: (DMP's)	0 in 24 months 0 in 24 months 0 in 12 months, 1 in 36 months (worst status) Not counted but may affect customer's credit score Allowed if satisfied over 36 months ago	£1,000,000 £500,000 £300,000	70% 80% 85%	Minimum: Maximum:	•	Minimum age: Maximum age:  Maximum number of applicants: Min income:	21 years 70, or 75 upon referral where proof of retirement age is supplied 2 £15,000 (primary applicant)	Maximum LTV: 85% LTV accepted plus 5% builder incentive, minimum customer contribution 10% for both houses and flats.  Offer validity: 6 months, we may extend by a further 3 months. For further information on criteria, please refer to our residential mortgages criteria guide		

LTV	Product type	Term/fixed rate end date	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	LIBOR Tracker	2 years	3.00%			3% in year 1 2% in year 2	5.01%	CAJ46
75%	2 year Fixed	30/04/2018	3.49%	£995		3% to 30/04/2017 2% to 30/04/2018	3.01%	CAJ47
	6 year Fixed	30/04/2022	4.09%			3% to 30/04/2018 2% to 30/04/2020 1% to 30/04/2022	4.01%	CAJ48
	LIBOR Tracker	2 years	3.40%			3% in year 1 2% in year 2	5.01%	CAJ49
80%	2 year Fixed	30/04/2018	3.79%	£995		3% to 30/04/2017 2% to 30/04/2018	5.01%	CAJ50
	6 year Fixed	30/04/2022	4.39%			3% to 30/04/2018 2% to 30/04/2020 1% to 30/04/2022	4.01%	CAJ51
	LIBOR Tracker	2 years	3.90%			3% in year 1 2% in year 2	5.01%	CAJ52
85%	2 year Fixed	30/04/2018	4.29%	£995		3% to 30/04/2017 2% to 30/04/2018	3.01%	CAJ53
	6 year Fixed	30/04/2022	4.89%			3% to 30/04/2018 2% to 30/04/2020 1% to 30/04/2022	4.01%	CAJ54



	Key criteria									
Acceptable adverse		Loan amount	LTV limit	Term		Applicant		New build		
Defaults: CCJ: Missed mortgage/ secured loan arrears: Unsecured loan arrears: Debt Management Plans: (DMP's)	0 in 24 months 0 in 24 months  0 in 12 months, 1 in 36 months (worst status)  Not counted but may affect customer's credit score  Allowed if satisfied over 36 months ago	£1,000,000 £500,000 £300,000	70% 80% 85%	Minimum: Maximum:	,	Minimum age: Maximum age:  Maximum number of applicants: Min income:	21 years 70, or 75 upon referral where proof of retirement age is supplied 2 £15,000 (primary applicant)	Maximum LTV: 85% LTV accepted plus 5% builder incentive, minimum customer contribution 10% for both houses and flats.  Offer validity: 6 months, we may extend by a further 3 months. For further information on criteria, please refer to our residential mortgages criteria guide		

LTV	Product type	Term/fixed rate end date	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	LIBOR Tracker	2 years	3.45%			3% in year 1 2% in year 2 5.01%		CAJ55
75%	2 year Fixed	30/04/2018	3.84%	£995		3% to 30/04/2017 2% to 30/04/2018	5.01%	CAJ56
	6 year Fixed	30/04/2022	4.44%			3% to 30/04/2018 2% to 30/04/2020 1% to 30/04/2022	4.01%	CAJ57
	LIBOR Tracker	2 years	3.75%			3% in year 1 2% in year 2	5.01%	CAJ58
80%	2 year Fixed	30/04/2018	4.14%	£995		3% to 30/04/2017 2% to 30/04/2018	5.01%	CAJ59
	6 year Fixed	30/04/2022	4.74%			3% to 30/04/2018 2% to 30/04/2020 1% to 30/04/2022	4.01%	CAJ60
	LIBOR Tracker	2 years	4.25%			3% in year 1 2% in year 2	5.01%	CAJ61
85%	2 year Fixed	30/04/2018	4.64%	£995		3% to 30/04/2017 2% to 30/04/2018	3.01%	CAJ62
	6 year Fixed	30/04/2022	5.24%			3% to 30/04/2018 2% to 30/04/2020 1% to 30/04/2022	4.01%	CAJ63



	Key criteria									
Acceptable adverse		Loan amount	LTV limit	Term		Applicant		New build		
Defaults: CCJ: Missed mortgage/ secured loan arrears: Unsecured loan arrears: Debt Management Plans: (DMP's)	0 in 24 months 0 in 24 months  0 in 12 months, 1 in 36 months (worst status)  Not counted but may affect customer's credit score  Allowed if satisfied over 36 months ago	£1,000,000 £500,000 £300,000	70% 80% 85%	Minimum: Maximum:	•	Minimum age: Maximum age:  Maximum number of applicants: Min income:	21 years 70, or 75 upon referral where proof of retirement age is supplied 2 £15,000 (primary applicant)	Maximum LTV: 85% LTV accepted plus 5% builder incentive, minimum customer contribution 10% for both houses and flats. Offer validity: 6 months, we may extend by a further 3 months. For further information on criteria, please refer to our residential mortgages criteria guide		

LTV	Product type	Term/fixed rate end date	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	LIBOR Tracker	2 years	3.80%			3% in year 1 2% in year 2	5.01%	CAJ64
75%	2 year Fixed	30/04/2018	4.19%	£995		3% to 30/04/2017 2% to 30/04/2018	5.01%	CAJ65
	6 year Fixed	30/04/2022	4.79%			3% to 30/04/2018 2% to 30/04/2020 1% to 30/04/2022	4.01%	CAJ66
	LIBOR Tracker	2 years	4.10%			3% in year 1 2% in year 2	5.01%	CAJ67
80%	2 year Fixed	30/04/2018	4.49%	£995		3% to 30/04/2017 2% to 30/04/2018	5.01%	CAJ68
	6 year Fixed	30/04/2022	5.09%			3% to 30/04/2018 2% to 30/04/2020 1% to 30/04/2022	4.01%	CAJ69
	LIBOR Tracker	2 years	4.60%			3% in year 1 2% in year 2	5.01%	CAJ70
85%	2 year Fixed	30/04/2018	4.99%	£995		3% to 30/04/2017 2% to 30/04/2018	3.01%	CAJ71
	6 year Fixed	30/04/2022	5.59%			3% to 30/04/2018 2% to 30/04/2020 1% to 30/04/2022	4.01%	CAJ72



	Key criteria									
Acceptable adverse		Loan amount	LTV limit	Term		Applicant		New build		
Defaults:	2 in 24 months (max £1,500 in 12 months, unlimited thereafter)	£1,000,000 £500.000	70% 80%	Minimum: Maximum:	•	Minimum age: Maximum age:	21 years 70, or 75 upon	Maximum LTV: 85% LTV accepted plus 5% builder		
CCJ:	1 in 24 months (max £1,000 in 12 months, or £2,500 in 24 months)	£300,000	85%		22,555	riaximum age.	referral where proof of retirement age	incentive, minimum customer contribution 10% for both houses and flats.		
Missed mortgage/ secured loan arrears:	1 in 12 months, 3 in 36 months (worst status)					Maximum number	is supplied	Offer validity: 6 months, we may extend by a		
Unsecured loan arrears:	Not counted but may affect customer's credit score					of applicants:	2	further 3 months.		
Debt Management Plans: (DMP's)	Allowed if satisfied over 36 months ago					Min income:	£15,000 (primary applicant)	For further information on criteria, please refer to our residential		
Applicant must not have any defaults, CCJ's or secured arrears recorded in the three months before application.								mortgages criteria guide		

LTV	Product type	Term/fixed rate end date	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	LIBOR Tracker	2 years	4.30%			3% in year 1 2% in year 2	5.51%	CAJ73
70%	2 year Fixed	30/04/2018	4.69%	£1,495		3% to 30/04/2017 2% to 30/04/2018	3.31%	CAJ74
	6 year Fixed	30/04/2022	5.29%			3% to 30/04/2018 2% to 30/04/2020 1% to 30/04/2022	4.01%	CAJ75
	LIBOR Tracker	2 years	4.70%			3% in year 1 2% in year 2	F F49/	CAJ76
75%	2 year Fixed	30/04/2018	5.09%	£1,495		3% to 30/04/2017 2% to 30/04/2018	5.51%	CAJ77
	6 year Fixed	30/04/2022	5.69%	£1,495		3% to 30/04/2018 2% to 30/04/2020 1% to 30/04/2022	4.01%	CAJ78
	LIBOR Tracker	2 years	5.00%			3% in year 1 2% in year 2	5.51%	CAJ79
80%	2 year Fixed	30/04/2018	5.39%	£1,495		3% to 30/04/2017 2% to 30/04/2018	3.31%	CAJ80
	6 year Fixed	30/04/2022	5.99%			3% to 30/04/2018 2% to 30/04/2020 1% to 30/04/2022	4.01%	CAJ81
	LIBOR Tracker	2 years	5.50%			3% in year 1 2% in year 2	F F49/	CAJ82
85%	2 year Fixed	30/04/2018	5.89%	£1,495		3% to 30/04/2017 2% to 30/04/2018	5.51%	CAJ83
	6 year Fixed	30/04/2022	6.49%			3% to 30/04/2018 2% to 30/04/2020 1% to 30/04/2022	4.01%	CAJ84



	Key criteria									
Acceptable adverse		Loan amount	LTV limit	Term		Applicant		New build		
Defaults:	2 in 24 months (max £1,500 in 12 months, unlimited thereafter)	£1,000,000 £500.000	70% 80%	Minimum: Maximum:	•	Minimum age: Maximum age:	21 years 70, or 75 upon	Maximum LTV: 85% LTV accepted plus 5% builder		
CCJ:	1 in 24 months (max £1,000 in 12 months, or £2,500 in 24 months)	£300,000	85%		oo yeare	Maximum age.	referral where proof of retirement age	incentive, minimum customer contribution 10% for both houses and flats.		
Missed mortgage/ secured loan arrears:	1 in 12 months, 3 in 36 months (worst status)					Maximum number	is supplied	Offer validity: 6 months, we may extend by a		
Unsecured loan arrears:	Not counted but may affect customer's credit score					of applicants:	2	further 3 months.		
Debt Management Plans: (DMP's)	Allowed if satisfied over 36 months ago					Min income:	£15,000 (primary applicant)	For further information on criteria, please refer to our residential		
Applicant must not have any defaults, CCJ's or secured arrears recorded in the three months before application.								mortgages criteria guide		

LTV	Product type	Term/fixed rate end date	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	LIBOR Tracker	2 years	4.55%			3% in year 1 2% in year 2	5.51%	CAJ85
70%	2 year Fixed	30/04/2018	4.94%	£1,495		3% to 30/04/2017 2% to 30/04/2018	3.31%	CAJ86
	6 year Fixed	30/04/2022	5.54%			3% to 30/04/2018 2% to 30/04/2020 1% to 30/04/2022	4.01%	CAJ87
	LIBOR Tracker	2 years	4.95%			3% in year 1 2% in year 2	F F49/	CAJ88
75%	2 year Fixed	30/04/2018	5.34%	£1,495		3% to 30/04/2017 2% to 30/04/2018	5.51%	CAJ89
	6 year Fixed	30/04/2022	5.94%	£1,495		3% to 30/04/2018 2% to 30/04/2020 1% to 30/04/2022	4.01%	CAJ90
	LIBOR Tracker	2 years	5.25%			3% in year 1 2% in year 2	5.51%	CAJ91
80%	2 year Fixed	30/04/2018	5.64%	£1,495		3% to 30/04/2017 2% to 30/04/2018	3.31%	CAJ92
	6 year Fixed	30/04/2022	6.24%			3% to 30/04/2018 2% to 30/04/2020 1% to 30/04/2022	4.01%	CAJ93
	LIBOR Tracker	2 years	5.75%			3% in year 1 2% in year 2	F F49/	CAJ94
85%	2 year Fixed	30/04/2018	6.14% £1,495	£1,495		3% to 30/04/2017 2% to 30/04/2018	5.51%	CAJ95
	6 year Fixed	30/04/2022	6.74%			3% to 30/04/2018 2% to 30/04/2020 1% to 30/04/2022	4.01%	CAJ96



	Key criteria									
Acceptable adverse		Loan amount	LTV limit	Term	Applicant		New build			
Defaults:	2 in 24 months (max £1,500 in 12 months, unlimited thereafter)	£1,000,000 £500.000	70% 80%	Minimum: 5 years Maximum: 30 years	Minimum age:	21 years 70, or 75 upon	Maximum LTV: 85% LTV accepted plus 5% builder			
CCJ: Missed mortgage/	1 in 24 months (max £1,000 in 12 months, or £2,500 in 24 months)	£300,000	85%			referral where proof of retirement age is supplied	incentive, minimum customer contribution 10% for both houses and flats.			
secured loan arrears: Unsecured loan arrears:	1 in 12 months, 3 in 36 months (worst status)  Not counted but may affect customer's credit score				Maximum number of applicants:	2	Offer validity: 6 months, we may extend by a			
Debt Management Plans: (DMP's)	Allowed if satisfied over 36 months ago				Min income:	£15,000 (primary applicant)	further 3 months.  For further information on criteria, please refer to our residential			
Applicant must not have any defaults, CCJ's or secured arrears recorded in the three months before application.							mortgages criteria guide			

LTV	Product type	Term/fixed rate end date	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	LIBOR Tracker	2 years	4.80%			3% in year 1 2% in year 2	5.51%	CAJ97
70%	2 year Fixed	30/04/2018	5.19%	£1,495		3% to 30/04/2017 2% to 30/04/2018	3.31%	CAJ98
	6 year Fixed	30/04/2022	5.79%			3% to 30/04/2018 2% to 30/04/2020 1% to 30/04/2022	4.01%	CAJ99
	LIBOR Tracker	2 years	5.20%			3% in year 1 2% in year 2	F F49/	CAL01
75%	2 year Fixed	30/04/2018	5.59%	£1,495		3% to 30/04/2017 2% to 30/04/2018	5.51%	CAL02
	6 year Fixed	30/04/2022	6.19%	£1,495		3% to 30/04/2018 2% to 30/04/2020 1% to 30/04/2022	4.01%	CAL03
	LIBOR Tracker	2 years	5.50%			3% in year 1 2% in year 2	5.51%	CAL04
80%	2 year Fixed	30/04/2018	5.89%	£1,495		3% to 30/04/2017 2% to 30/04/2018	3.31%	CAL05
	6 year Fixed	30/04/2022	6.49%			3% to 30/04/2018 2% to 30/04/2020 1% to 30/04/2022	4.01%	CAL06
	LIBOR Tracker	2 years	6.00%			3% in year 1 2% in year 2	F F49/	CAL07
85%	2 year Fixed	30/04/2018	6.39%	£1,495		3% to 30/04/2017 2% to 30/04/2018	5.51%	CAL08
	6 year Fixed	30/04/2022	6.99%			3% to 30/04/2018 2% to 30/04/2020 1% to 30/04/2022	4.01%	CAL09



	Key criteria									
Acceptable adverse		Loan amount	LTV limit	Term		Applicant		New build		
Defaults: CCJ: Missed mortgage/ secured loan arrears: Unsecured loan arrears: Debt Management Plans: (DMP's) Applicant must not have any three months before applications	5 in 24 months 3 in 24 months 1 in 12 months, 3 in 36 months (worst status) Not counted but may affect customer's credit score Allowed if satisfied over 36 months ago y defaults, CCJ's or secured arrears recorded in the ation.	£1,000,000 £500,000	70% 80%	Minimum: Maximum:	•	Minimum age: Maximum age:  Maximum number of applicants: Min income:	21 years 70, or 75 upon referral where proof of retirement age is supplied 2 £15,000 (primary applicant)	Maximum LTV: 80% LTV accepted plus 5% builder incentive, minimum customer contribution 15% for both houses and flats.  Offer validity: 6 months, we may extend by a further 3 months. For further information on criteria, please refer to our residential mortgages criteria guide		

LTV	Product type	Term/fixed rate end date	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	LIBOR Tracker	2 years	4.60%			3% in year 1 2% in year 2	5.51%	NPP01
70%	2 year Fixed	30/04/2018	4.99%	£1,495		3% to 30/04/2017 2% to 30/04/2018	3.31%	NPP02
	6 year Fixed	30/04/2022	5.59%			3% to 30/04/2018 2% to 30/04/2020 1% to 30/04/2022	4.01%	NPP03
	LIBOR Tracker	2 years	5.00%			3% in year 1 2% in year 2	5.51%	NPP04
75%	2 year Fixed	30/04/2018	5.39%	£1,495		3% to 30/04/2017 2% to 30/04/2018	3.31%	NPP05
	6 year Fixed	30/04/2022	5.99%			3% to 30/04/2018 2% to 30/04/2020 1% to 30/04/2022	4.01%	NPP06
	LIBOR Tracker	2 years	5.30%			3% in year 1 2% in year 2	5.51%	NPP07
80%	2 year Fixed	30/04/2018	5.69%	£1,495		3% to 30/04/2017 2% to 30/04/2018	5.51%	NPP08
	6 year Fixed	30/04/2022	6.29%			3% to 30/04/2018 2% to 30/04/2020 1% to 30/04/2022	4.01%	NPP09



	Key criteria									
Acceptable adverse		Loan amount	LTV limit	Term		Applicant		New build		
Defaults: CCJ: Missed mortgage/ secured loan arrears: Unsecured loan arrears: Debt Management Plans: (DMP's) Applicant must not have any three months before applications	5 in 24 months 3 in 24 months 1 in 12 months, 3 in 36 months (worst status) Not counted but may affect customer's credit score Allowed if satisfied over 36 months ago y defaults, CCJ's or secured arrears recorded in the ation.	£1,000,000 £500,000	70% 80%	Minimum: Maximum:	•	Minimum age: Maximum age:  Maximum number of applicants: Min income:	21 years 70, or 75 upon referral where proof of retirement age is supplied 2 £15,000 (primary applicant)	Maximum LTV: 80% LTV accepted plus 5% builder incentive, minimum customer contribution 15% for both houses and flats.  Offer validity: 6 months, we may extend by a further 3 months. For further information on criteria, please refer to our residential mortgages criteria guide		

LTV	Product type	Term/fixed rate end date	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	LIBOR Tracker	2 years	5.10%			3% in year 1 2% in year 2	5.51%	NPP10
70%	2 year Fixed	30/04/2018	5.49%	£1,495		3% to 30/04/2017 2% to 30/04/2018	5.51%	NPP11
	6 year Fixed	30/04/2022	6.09%			3% to 30/04/2018 2% to 30/04/2020 1% to 30/04/2022	4.01%	NPP12
	LIBOR Tracker	2 years	5.50%			3% in year 1 2% in year 2	5.51%	NPP13
75%	2 year Fixed	30/04/2018	5.89%	£1,495		3% to 30/04/2017 2% to 30/04/2018	3.31%	NPP14
	6 year Fixed	30/04/2022	6.49%			3% to 30/04/2018 2% to 30/04/2020 1% to 30/04/2022	4.01%	NPP15
	LIBOR Tracker	2 years	5.80%			3% in year 1 2% in year 2	5.51%	NPP16
80%	2 year Fixed	30/04/2018	6.19%	£1,495		3% to 30/04/2017 2% to 30/04/2018	5.51%	NPP17
	6 year Fixed	30/04/2022	6.79%			3% to 30/04/2018 2% to 30/04/2020 1% to 30/04/2022	4.01%	NPP18

## Help to Buy products



All of the products shown below are available for both Help to Buy and Help to Buy London Shared Equity Schemes. Maximum loan and LTV are determined by the amount of the equity loan.

	Key criteria								
Acceptable adverse		Loan amount	LTV limit	Term		Applicant		New build	
Defaults: CCJ: Missed mortgage/ secured loan arrears: Unsecured loan arrears: Debt Management Plans: (DMP's)	0 in 24 months 0 in 24 months  0 in 12 months, 1 in 36 months (worst status)  Not counted but may affect customer's credit score  Allowed if satisfied over 36 months ago	£450,000	75%	Minimum: Maximum:		Minimum age: Maximum age:  Maximum number of applicants: Min income:	21 years 70, or 75 upon referral where proof of retirement age is supplied 2 £15,000 (primary applicant)	Deposit: Minimum customer contribution of 5%, with a builder's deposit of up to 5% also accepted.  Offer validity: 6 months, we may extend by a further 3 months. For further information on criteria, please refer to our residential mortgages criteria guide	

LTV	Product type	Term/fixed rate end date	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	LIBOR Tracker	2 years	3.56%			3% in year 1 2% in year 2	5.01%	HTB01
	2 year Fixed 30/04/2018	30/04/2018	3.95%		Available for both Help to Buy	3% to 30/04/2017 2% to 30/04/2018		HTB02
75%	4 year Fixed	30/04/2020	4.20%	£995	Shared Equity Schemes	3% to 30/04/2018 2% to 30/04/2020	4.01%	HTB03
	6 year Fixed	30/04/2022	4.45%			3% to 30/04/2018 2% to 30/04/2020 1% to 30/04/2022		НТВ07

## Help to Buy products



All of the products shown below are available for both Help to Buy and Help to Buy London Shared Equity Schemes. Maximum loan and LTV are determined by the amount of the equity loan.

	Key criteria									
Acceptable adverse		Loan amount	LTV limit	Term		Applicant		New build		
Defaults:	2 in 24 months (max £1,500 in 12 months, unlimited thereafter)	£450,000	75%	Minimum: Maximum:	•	Minimum age: Maximum age:	21 years 70, or 75 upon	<b>Deposit:</b> Minimum customer contribution of		
CCJ:	1 in 24 months (max £1,000 in 12 months, or £2,500 in 24 months)				, , , , , ,	i iuminum ugu.	referral where proof of retirement age	5%, with a builder's deposit of up to 5% also accepted.		
Missed mortgage/ secured loan arrears:	1 in 12 months, 3 in 36 months (worst status)					Maximum number	is supplied	Offer validity: 6 months, we may extend by a		
Unsecured loan arrears:	Not counted but may affect customer's credit score					of applicants:	2	further 3 months.		
Debt Management Plans: (DMP's)	Allowed if satisfied over 36 months ago					Min income:	£15,000 (primary applicant)	For further information on criteria, please refer to our residential mortgages criteria quide		
Applicant must not have any three months before applications	y defaults, CCJ's or secured arrears recorded in the ation.							gagas ss.a galac		

LTV	Product type	Term/fixed rate end date	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	LIBOR Tracker	2 years	5.06%			3% in year 1 2% in year 2	5.01%	HTB04
	2 year Fixed	30/04/2018 5.45%	Available for both Help to Buy	3% to 30/04/2017 2% to 30/04/2018	5.01%	HTB05		
75%	4 year Fixed	30/04/2020	5.70%	£995	Shared Equity Schemes	3% to 30/04/2018 2% to 30/04/2020	4.01%	НТВО6
	6 year Fixed	30/04/2022	5.95%			3% to 30/04/2018 2% to 30/04/2020 1% to 30/04/2022		НТВО8

### **General** information



#### Employment rules

Employed - Applicants must normally have been in their current job on a permanent basis and for a minimum of 3 months, with 12 months continuous employment. Applicant must supply the last three months' payslips and most recent P60.

#### Self-employed

- ▶ Accept 1 year's accounts or, SA302/Tax Calculation in addition to HMRC tax year overview;
- ▶ No minimum trading period.

We reserve the right to ask for additional accounting information at the discretion of our underwriters.

#### Acceptable income

For sole traders we will accept net profit;

▶ For partnerships we will accept their share of the net profit.

Please note, the overall a ffordability for sole traders and partnerships can be increased by adding their share of the following business expenses (where detailed on the accounts):

► Room(s) used as an o ffice;

Spouse's income.

For limited companies we will accept their share of:

▶ Director's remuneration;

- Dividends;
- Director's car allowance;
   Director's pension payments.

#### Pension

Personal/occupation pension income can be considered as the sole source of income, subject to referral.

#### Valuation and assessment fee scale

Valuation up to	Valuation and assessment fee	Homebuyers report and assessment fee	Valuation up to	Valuation and assessment fee	Homebuyers report and assessment fee
£100,000	£370	£570	£500,000	£630	£1,045
£150,000	£410	£600	£600,000	£695	£1,105
£200,000	£445	£650	£700,000	£750	£1,155
£250,000	£465	£705	£800,000	£810	£1,205
£300,000	£485	£770	£900,000	£920	£1,255
£350,000	£525	£815	£1,000,000	£975	£1,405
£400,000	£560	£900	C1 000 000 I	Refer to the	Refer to the
£450,000	£590	£955	£1,000,000 +	criteria guide	criteria guide

#### Procuration fee

As a guide we pay procuration fees to your chosen Network, Club or Packager within 10 working days. You may receive your payment sooner or later depending on when your chosen submission route distribute their procuration fees to you.

Procuration fee:	0.50%
Procuration tee:	1 0.50%

#### Other fees

Telegraphic transfer fee

£35

Post o ffer product switch fee

£120

- Please refer to 'Tari ff of mortgage charges' document for full details. A downloadable version is available on the Precise Mortgages' website under 'Document downloads'
- ▶ All fees include VAT (where applicable)

#### Legal representation

Full details of our conveyancing options can be found at precisemortgages.co.uk/Residential/Conveyancer

#### Allowable payment method

Capital & Interest

#### First time buyers definition

We define a first time buyer as any applicant who has not owned a UK property in the last 18 months. Additional verification may be required if the applicant is currently renting.

#### New build definition

We define new build as a property that has never been occupied.

#### 6 year Fixed

Should these products be the only ones available to you, please be aware that other products may be available at lower loan sizes.

#### Help to Buy: Shared Equity Scheme

Before submitting an application on this product you should ensure your customer is aware of the implications of taking a shared equity loan as part of the financing of the purchase of their home.

Payments will be required on the Shared Equity loan after five years in addition to the repayments on the loan the customer takes with us.

Your customer should consider how they will repay this loan and understand that if house prices go up the amount they have to repay as part of the Shared Equity loan will go up.

For further information on the Help to Buy shared equity loan scheme your customer should go to: www.gov.uk/a ffordable-home-ownership-schemes/help-to-buy-equity-loans and ensure they fully understand how the scheme works.