

# CRITERIA GUIDE

## **RESIDENTIAL & BUY TO LET**

(CORRECT AS AT 1ST MARCH 2019)

#### **NEW FOR JANUARY 2019**

- BTL now available up to 85% LTV
- Enhanced Expat Proposition
- Resi debt consolidation increased to 75% LTV
- Resi 90% LTV now open to Movers as well as FTB's
- Minimum values for ex local authority flats outside Greater London reduced to £80k
- Expat directors of UK registered SPV's now considered
- Portfolio borrowing now available for landlords with up to 100 properties in total and up to 20 with Vida





info@active-investments.co.uk www.active-investments.co.uk







#### **RESIDENTIAL HIGHLIGHTS**





#### 2 | Residential Mortgage Criteria

#### **RESIDENTIAL PRODUCT CRITERIA**



Loan		
Purpose	Purchase and remortgage. Remortgage allowed for a speculative investments, gambling debts and purchase	
Debt Consolidation	Available up to 75% LTV	
Loan Term	Minimum: 5 Years Maximum: 40 Year	rs (C&I only)
Loan Size	Minimum: £25,000 Maximum: £1,500	,000
Applicants		
Max No. of Applicants	4 (all incomes considered)	
Age	Minimum: 21 for all applicants Maximum: 70 at the end of term See Lending in or	into Retirement section below*
Marital Status	Applications from those who are married, in civil par submitted in their joint names	tnerships or cohabiting should be
FTB's and Movers	Up to 90% LTV including fees. Above 85% LTV, app minimum property valuation of £100,000. Movers ne	
Helping Hand UPDATED	<ul> <li>Joint Borrower Sole Proprietor purchase and remortgage of residential property only (either FTB or home-mover, excludes Right to Mortgage Buy). Parents and children (including step or adopted) assisting each other to buy a home, by joining the mortgage without going on the title deeds. All incomes considered in affordability subject to usual rules.</li> <li>Available across the Plus Range, including 90% LTV for FTB's</li> <li>Up to 4 applicants. Supporting borrower(s) must be the parent(s) of one of the owner-occupiers. The child's partner can also be on the mortgage. Max mortgage term determined by oldest applicant - mortgage to be repaid by 70th birthday</li> <li>All borrower names (owner-occupiers &amp; parents) will be on and sign the Mortgage Deed</li> <li>Only borrowers named on the title deeds will occupy the property as their main residence Parent(s) will live elsewhere. All will be jointly and severally liable for the mortgage</li> <li>Borrowers who will not own the property must receive Independent Legal Advice before completion, evidenced by a solicitor completing and signing our standard ILA documentation</li> <li>Credit history for all borrowers is taken into account</li> <li>Monthly mortgage payments to come from a bank account in the name of at least one of the owner-occupiers</li> <li>Apply as usual, selecting Helping Hand, taking care to list all the owner occupiers first when adding applicants</li> </ul>	
*Lending in or into Retirement	We do not currently lend in or into retirement. The m is 70 years. Plausibility for working to loan maturity	• • • • • • • • • • • • • • • • • • •
ID & Residence		
Nationality and Residency	All applicants must provide 3 years' address history. UK and EEA applicants must provide at least 2 years' residential address history in UK. Non EEA Nationals must have been resident in the UK the for last 2 years and have permanent rights to reside in the UK	
Acceptable documents for proof of ID	Electronic Identification used. Where required we may r • Valid UK Passport • Valid UK Driving Licence – Photo card (Full or Provisio • Valid Non UK Passport or National ID Card • HM Forces / Police Warrant Card • Firearms certificate or shotgun licence - current	

Acceptable Proof of Current Residential Address UPDATED	<ul> <li>Utility bill not more than 3 months old (internet statements will be considered)</li> <li>Valid UK Driving Licence – Photo card (Full or Provisional)</li> <li>Bank / credit card statements showing full name (internet statements will be considered)</li> <li>Latest Council Tax bill</li> <li>HM Revenue &amp; Customs correspondence - relating to current tax year</li> <li>Latest Mortgage Statement (internet statements are not acceptable)</li> </ul>
Repayment Method	
Repayment Accepted	Capital repayment or interest only
Overpayments	Up to 10% per annum of the outstanding loan during the initial fixed/variable term without incurring an ERC
Interest Only	Up to 75% LTV (excluding fees). Available on Vida 1 and 2 on the PLUS Range Where downsizing, up to 70% LTV (excluding fees)
Interest Only proof of repayment strategy	<ul> <li>A suitable repayment strategy needs to be in place to fully repay the outstanding mortgage balance at the end of the term. Acceptable repayment strategies include:</li> <li>Cash ISA or other savings</li> <li>Stocks, Shares, ISA or other liquid investment</li> <li>Endowment policy</li> <li>Pension (Personal, Executive or Employed pension plan)</li> <li>Sale of another mortgaged property</li> <li>Sale of the customer's main residence (downsizing) - customers are expected to have a minimum amount of equity remaining in the property at the end of the mortgage term to repay the mortgage debt and also feasibly purchase another property:</li> <li>£200k required at the start of the mortgage for all securities located within London and the South East</li> <li>£150k required for securities located in the rest of the UK</li> <li>Other repayment strategies, including sale of other assets and occasional payments from income will be considered</li> <li>With the exception of downsizing, a combination of repayment strategies can be used. An Interest Only Repayment Strategy Declaration will be required, clearly setting out the repayment strategy and amount(s) to be used</li> </ul>
Remortgage	
Remortgage Period	The owner must have been registered longer than 6 months
From Bridging Loans	If less than 6 months, we allow remortgaging from bridging finance provided by other lenders including the roll up of interest and lender fees. Capital raising is not accepted. We are unable to remortgage a private bridge
Capital Raising	Accepted up to LTV limits for any legal purpose
Deposit	
Gifted Deposits	Accepted from close relatives i.e. parent, child, grandparent, sibling, step relatives, uncle, aunt, foster parent, legal guardian or step parent. Spousal deposits are not accepted. Gifted deposit can be for the full deposit amount
Builder's or Vendor's Deposit/Incentive	Acceptable on new build purchases only providing incentive does not exceed 5% of the purchase price
Purchase at Undervalue	Where the purchase price is a discount of 2.5% or more from the Vida valuation and the borrower is buying a property from a close relative, or a long standing tenant is buying from the landlord. The mortgage can be up to 75% of the OMV report and up to 95% of the purchase price with the applicant providing at least a 5% deposit Where the property is being purchased from a family member at a discounted price they

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#### **RESIDENTIAL PRODUCT CRITERIA**



		the property and must relinquisl available on Helping Hand mor	• • • •
Right to Buy Purchase	Acceptable for schemes operated by recognised local authorities / housing associations up to 100% DPP and subject to the loan not exceeding 75% of the OMV. A copy of the Section 125 Right to Buy is required, giving details of the property valuation and the discount offered. All persons named on the Section 125 will also need to be on the application		
Let to Buy	A consent to let from the existing lender for evidence of refinancing on a Buy to Let basis will be required. Vida Homeloans will lend on the new residential purchase. If BTL is with another lender, we require a copy of the offer		
Income Criteria			
Minimum Income	£15,000 for the main applican	t	
Employment History	Whilst there is no minimum time in current employment, applicants need to provide at least 3 month's employment history. Vida Homeloans reserves the right to request any additional information or decline an application where it is felt there is instability in the employment history. Applicants who are currently under Notice of Termination or Redundancy will not be accepted		
Income Verification	Last 3 months' payslips & P60.	Sufficient evidence must be pro	vided for regular bonuses
Additional Income	100%	75%	50%
included at following rates	<ul> <li>Rental profit</li> <li>Income from 2nd jobs providing 12 months' record</li> <li>Car, large town, shift, housing allowances</li> <li>Court ordered maintenance</li> <li>Investment income (supported by SA302)</li> <li>Foster care income</li> <li>Income from Trust Fund</li> <li>Mortgage subsidy</li> </ul>	<ul> <li>Regular annual bonus, supported by the latest P60 and payslip for the month bonus was paid</li> <li>Regular monthly bonus supported by latest P60 and last 3 payslips</li> </ul>	<ul> <li>Overtime or commission</li> <li>Non regular bonus, profit related pay</li> <li>Universal Credit (not as main income)</li> <li>Disability/Carers allowance</li> <li>Incapacity Benefit</li> </ul>
Self-Employed – Ownir	ng 25% or more of the compan	ıy	
Minimum Trading Period	12 months with 1 year's account longer we will also request up	unts or SA302 and tax year over to 3 years profit figures	view. Where trading for
Acceptable Income	Limited company directors – c • We can also consider last year	are of partnership profit if stable	areholders are on the mortgage
Self Employed Income verification	,	ed or certified by a qualified acc overing at least the last year; or	
Contractors			
Contract Length		or rolling 3 months renewed at le track record of employment wit	
Income Requirements UPDATED	year overview) / accounts / a	nployed basis for more than 12 accountants certificate to be pro 12 months and the employer pa employed applicants)	vided

	<ul> <li>Where contracting less than 12 months, self-employed, and applicant pays their own tax and NI, weekly contact rate x 46 (weeks) less applicable expenses is used</li> <li>Where contracting and paid via an umbrella company, income verified via last 3 months payslips and most recent P60 if applicable</li> </ul>	
Property		
Minimum Property Valuation UPDATED	£70,000 for all property types. £100,000 for FTB's on 90% LTV product. Ex Local authority flats/maisonettes (max 80% LTV) £80,000 outside Greater London, £200,000 within	
Location	England, Wales and Scotland – currently lending in postcodes AB (excluding 42-45, 56), DD, EH (excluding 43-46), G, IV (excluding 4, 13, 19-63), FK, KA (excluding 6, 18, 19, 26-28), KY, ML and PA (excluding 20-80).	
Occupancy	Security property must be the applicant's main residence	
Tenure	Freehold & Leasehold	
Minimum Leasehold remaining at end of term	C&I loans minimum of 40 years lease remaining. I/O 70 years remaining	
Buildings Insurance	Suitable buildings insurance must be in place at completion	
Ex Local Authority/ Housing Association/ Ministry of Defence houses, flats and maisonettes UPDATED	<ul> <li>Houses are considered up to scheme and LTV limits if:</li> <li>There is no outstanding pre-emption requirement to repay a proportion of the discount</li> <li>The property is of suitable security and standard construction, and additionally a Wimpey No Fines house (provided it was constructed post 1945 and is not a bungalow) or Laing Easiform house (provided it was constructed post 1965 and is not a bungalow)</li> <li>Flats/Maisonettes are considered up to 80% LTV (£500k max loan no longer applies) if:</li> <li>Minimum property value of £80,000 (£200,000 in Greater London) – and for Right to Buy this is at the open market value not the discounted value</li> <li>Where the block is over 4 storeys in height (ground floor + 3 floors) or with more than 50 units, considered on an individual basis. Balcony access can be accepted</li> </ul>	
Flats	LTV's available up to scheme limits. High rise flats must have a lift if over 4 floors (ground floor + 3 floors). High quality flats over 10 storeys (maximum 20) can be referred for underwriter consideration based on valuer's comments on mortgageability & saleability. There is no requirement for a lift if the flat is on one of the first three floors above ground, irrespective of the number of floors in the block	
Flats above commercial premises	Flats situated above or immediately adjacent to commercial premises: Up to 75% LTV Flats situated above or immediately adjacent to restaurants/takeaways/launderettes: Up to 60% LTV	
New Build UPDATED	Vida define a new build property as one that has never been occupied. Properties in the course of construction and Off Plan will be considered on a 'finished basis' valuation with full retention of monies until the property is ready for completion. Offers are valid for 6 months which can be extended for up to a further 6 months on the same product subject to credit search, affordability and re-valuation (£120). Monies will be released following provision of a completion certificate. Property must hold an acceptable guarantee / certificate from one of the following (not exhaustive): • Advantage/Advantage HC • Aedis Warranties Limited • Ark Insurance Group Limited – Latent Defects Insurance • Build Assure • Build Life Plans • Build Zone • Castle 10 (Checkmate) • CRL (Construction Register Limited) • Global Home Warranties Limited • ICW • LABC • NHBC Certificates • Premier Guarantee • Protek • Q Assure Build Limited • Zurich Municipal Policy	

#### **BUY TO LET HIGHLIGHTS**





### **BUY TO LET PRODUCT CRITERIA**



Purpose	Purchase & Remortgage. Remortgage available for any legal purpose. Excludes speculative investments, gambling debts and purchase of timeshare. Purchases and remortgages involving a Property Investment Club will not be considered			
UPDATED Loan Term	Minimum: 5 Years Maximum: 40 Years			
Loan size	Minimum: £25,000 Maximum: £1,500,000			
Interest Only	Available on all tiers, up to product maximum LTV			
Portable	Our products are not portable			
Consumer BTL	Not available. We will only accept borrowers who are intending to invest for capital growth or receive income from rental yield			
Buy to Let				
Required Rental Income	Tax Band UK Basic Rate	Rental Cover Rate 125%	<b>Top Up*</b> From 115%	HMO / MUB (no top up 130%
	UK Higher/Additional Rate (at least one applicant)	140%	From 120%	140%
	UK Ltd Co's / SPV's	125%	From 115%	130%
	ExPats	BRT 125%, HRT 140%	Х	BRT 130%, HRT 140%
	*Top up using surplus income subject to full affordability assessment and income verification. Top up not available for 85% LTV products			
Portfolio Landlords UPDATED	<ul> <li>2 year fixed £ for £ remortgage: Product rate, 5% minimum</li> <li>5 year fixed: Product rate</li> <li>Defined by Vida as having 4 or more mortgaged BTL properties at application <ul> <li>Requires at least 1 year's experience of owning a BTL property</li> <li>Up to 20 properties with a maximum of £4,000,000 in a Vida portfolio</li> <li>Overall portfolio, including current application and any Vida borrowing, can be up to 100 properties including unencumbered properties. Average LTV up to 80%</li> <li>Rental stressing as stated in 'Rental Calculation' above will only be applied to mortgages held with Vida. Other properties will be assessed by comparing their rental income to the mortgage payment.</li> <li>Top Up from surplus income is not available for portfolios</li> </ul> </li> </ul>			
Tenancies	AST and corporate allow	wed. Assured, protected,	statutory or 'sitting	g tenants' not accepted
Applicants				
Number of Applicants	•	up to 4 directors/shareh		
Minimum Age	21 (Primary applicant),	18 for all other applicar	ts if a direct family	/ member
Maximum Age	85 at the end of the term except for Ltd Co's where the directors can be up to 95 at the end of the term			
First Time Buyers / First Time Landlords	Applicants who do not currently own any property are acceptable, but will be assessed for affordability on both a residential and BTL basis			
Expats				
Eligibility UPDATED	Confederations, exclu- • Up to 75% LTV applie • Non EEA landlords red	or working in over 180 F uding high risk countries as with the exception of quire a minimum property b British Citizens can be	s (www.fatf-gafi.org Australia (70% LT y value of £150,000	g/countries/#FATF) V) )

	<ul> <li>Applications considered for SPV's registered in England, Wales or Scotland where one or more directors or shareholders is resident overseas as an expat</li> <li>Currently own a UK property and have 3 or more active credit records per application</li> <li>Payments must be made from a UK bank account in sterling</li> </ul>
Existing Landlords	<ul> <li>Need to own a BTL property in the UK and receive rental income</li> <li>Maximum loan £1,000,000 up to 75% LTV</li> </ul>
First Time Landlords	<ul> <li>Evidence of a UK tax liability within the last 5 years e.g. HMRC tax overview, UK investments or, if employed by an international company and paid out of the UK office, a UK payslip showing the UK tax deduction</li> <li>Maximum loan £500,000 and up to 75% LTV</li> </ul>
ID & Residence	
Nationality and Residency	Applicants must provide 3 years' address history. UK and EEA applicants must provide at least 2 years' residential address history in UK. Non EEA Nationals must have been resident and have permanent rights to reside in the UK
Acceptable documents for Proof of ID	Electronic Identification used. Where required we may need the following: • Valid UK Passport • Valid UK Driving Licence – Photo card (Full or Provisional) • Valid Non UK Passport or National ID Card • HM Forces / Police Warrant Card • Firearms certificate or shotgun licence - current
Acceptable Proof of Current Residential Address UPDATED	<ul> <li>Utility bill not more than 3 months old (internet statements will be considered)</li> <li>Valid UK Driving Licence – Photo card (Full or Provisional)</li> <li>Bank / credit card statements showing full name (internet statements will be considered)</li> <li>Latest Council Tax bill</li> <li>HM Revenue &amp; Customs correspondence - relating to current tax year</li> <li>Latest Mortgage Statement (internet statements are not acceptable)</li> </ul>
Repayment Method	
Repayment Types Accepted	Capital repayment and interest only
Overpayments	Up to 10% per annum can be made during the initial fixed/variable term without incurring an ERC
Remortgage	
Remortgage Period	The owner must have been registered longer than 6 months
From Bridging Loans	Bridging finance provided by other lenders can be remortgaged within 6 months. Capital raising is permitted where there is clear evidence of works carried out to improve the value of the property since purchase. We are unable to remortgage a private bridge
Capital Raising	Accepted up to LTV limits for any legal purpose
Deposit	
Gifted Deposits	Accepted from close relatives: spouse/partner, parent, child, grandparent, sibling, uncle, aunt, foster parent, legal guardian or step relatives. Gifted deposit can be for the full deposit amount
Builder's or Vendor's	Acceptable on new build purchases only providing incentive does not exceed 5% of the purchase price
Purchase at Undervalue	Where the purchase price is a discount of 2.5% or more from the Vida valuation and the borrower is buying a property from a close relative, or a long standing tenant is buying from the landlord. The mortgage can be up to 75% of the OMV report and up to 95% of the purchase price with the applicant providing at least a 5% deposit Where the property is being purchased from a family member at a discounted price they may not continue to reside in the property and must relinquish all rights to the property

#### **BUY TO LET PRODUCT CRITERIA**



Let to Buy	Accepted, providing customer confirms that the property is being let out for investment purposes. Vida can lend on both the BTL and/or residential loan
Affordability	
Income and Affordability	No Minimum Income however, at least one applicant must be either employed, self employed or in receipt of a pension income
Property	
Minimum Property Valuation	£50,000 up to 70% LTV. Over 70% LTV, minimum valuation of £70,000 applies. Ex Local authority flats/maisonettes minimum £80,000 outside London, minimum £200,000 in Greater London up to 80% LTV
Location	England, Wales and Scotland - currently lending in postcodes AB (excluding 42-45, 56) DD, EH (excluding 43 – 46), G, IV (excluding 4, 13, 19-63), FK, KA (excluding 6, 18, 19, 26-28), KY, ML and PA (excluding 20 - 80).
Occupancy	Family members must not reside in the property, unless full time students occupying less than 40%. To be let out on AST only
Tenure	Freehold & Leasehold
Minimum Leasehold remaining at the end of term	C&I loans minimum of 40 years lease remaining. I/O 70 years remaining
Buildings Insurance	Suitable buildings insurance must be in place at completion
Ex Local Authority/ Housing Association/ Ministry of Defence houses, flats and maisonette UPDATED	<ul> <li>Houses are considered up to scheme and LTV limits if:</li> <li>The property is of suitable security and standard construction, and additionally a Wimpey No Fines house (provided it was constructed post 1945 and is not a bungalow) or Laing Easiform house (provided it was constructed post 1965 and is not a bungalow)</li> <li>Flats/Maisonettes are considered up to 80% LTV (£500k max loan no longer applies) if:</li> <li>Minimum property value of £80,000 (£200,000 in Greater London)</li> <li>Where the block is over 4 storeys in height (ground + 3 floors) or with more than 50 units, considered on an individual basis. Balcony access can be accepted</li> </ul>
Flats	LTV's available up to scheme limits. High rise flats must have a lift if over 4 floors (ground floor + 3 floors). High quality flats over 10 storeys (maximum 20) can be referred for underwriter consideration based on valuer's comments on mortgageability & saleability. No lift is required if the flat is on one of the first three floors above ground, irrespective of the number of floors in the block
Flats above commercial premises	Flats situated above or immediately adjacent to commercial premises: Up to 75% LTV Flats situated above or immediately adjacent to restaurants/takeaways/launderettes: Up to 60% LTV
New Build UPDATED	<ul> <li>Vida define a new build property as one that has never been occupied. Properties in the course of construction and Off Plan will be considered on a 'finished basis' valuation with full retention of monies until the property is ready for completion. Offers are valid for 6 months which can be extended for up to a further 6 months on the same product subject to credit search, affordability and re-valuation (£120). Monies will be released following provision of a completion certificate. Property must hold an acceptable guarantee / certificate from one of the following (not exhaustive):</li> <li>Advantage/Advantage HC</li> <li>Aedis Warranties Limited</li> <li>Ark Insurance Group Limited – Latent Defects Insurance</li> <li>Build Assure • Build Life Plans • Build Zone • Castle 10 (Checkmate)</li> <li>CRL (Construction Register Limited) • Global Home Warranties Limited</li> <li>ICW • LABC • NHBC Certificates • Premier Guarantee • Protek</li> <li>Q Assure Build Limited • Zurich Municipal Policy</li> </ul>

Min & Max Number of	Up to 4 individuals, all to be underwritten. Must be UK registered SPV. If the SPV
Shareholders / Directors	has any overseas directors or shareholders, application will only be considered on an expat basis
Special Purpose Vehicles	<ul> <li>A floating charge will not be taken over the SPV</li> <li>An SPV can purchase a property from a private individual, Ltd Co, or LLP subject to:</li> <li>At least one of the directors of the SPV being the proprietor of the property registered at the Land Registry</li> <li>LTV up to 75% with insolvency indemnity insurance in place</li> <li>Personal guarantees for SPV directors and shareholders</li> <li>SIC codes for SPV's only:</li> <li>68100 Buying and selling of own real estate</li> <li>68209 Other letting and operating of own or leased real estate</li> <li>68320 Management of real estate on a free or contract basis</li> <li>68201 Renting and operating of Housing Association real estate</li> </ul>
Trading Companies	<ul> <li>Registered in the UK with at least 2 years trading and 1 years accounts and SA302</li> <li>A fixed a floating charge will be taken</li> <li>Board resolution approving terms of mortgage offer required</li> <li>Where deposit is to be paid from applicants limited company, accountants confirmation of solvency and ability to continue trading required</li> </ul>
Personal Guarantees	All directors and all classes of shareholder are required to provide joint and several guarantees (unless aged under 18)
Adverse Criteria	Assessed on total combined adverse from all applicants, directors and shareholders
Houses of Multiple Occup	ancy
Definition	A house occupied by at least 3 tenants forming more than 1 household and sharing facilitie
Applicant profile	At least one applicant must have 1 year's landlord experience
Min Valuation	£100,000
Number of bedrooms	Up to 8 bedrooms
Licensing requirements	Vida solicitors to confirm that where required, an applicable Local Council HMO licence is either in force, or applied for
Multi Unit Blocks	
Definition	1 freehold title consisting of 2 or more self-contained units in a block i.e. a block of flat
Applicant profile	At least one applicant must have 1 year's landlord experience
Min Valuation	$\pounds175,000$ for the freehold block in London and SE, $\pounds125,000$ in all other regions. Valuations will be based upon the freehold of the whole block
Number of units	Up to 5 self-contained units on a single freehold title. Flat only, no mixed units
Rental assessment for HMOs and MUBs	130% for basic rate tax payers or Limited Companies, 140% for higher rate taxpayers